

*Appendix Thirty – Essential Aspects for
all the Groups*

	Years	Years	Years	Years	Years	Corporate Affinity
	1-3	4-6	7-10	11-15	15+	Ind
Aspect	Total	Total	Total	Total	Total	Total
Open dialogue environment	24	19	44	33	29	23
A common aim for all contributors	26	19	42	32	25	21
Early warning systems to identify any problems	26	20	40	30	27	
A problem solving environment.	23	19	43	30	27	20
Environment of mutual trust	22	18	42	32	28	22
All team members contribute	24	17	42	30	28	22
Team spirit between all personnel	22	18	41	30	29	23
Understanding the other team member's roles and responsibilities	23	18	40	31	27	23
Contract supporting collaboration.	25	19	42	29	23	21
Non-adversarial environment	23	16	43	29	26	20
Regular meetings between the parties (client and supply chain)	25	18	40	30	24	20
Effective information sharing	24		39	29	29	21
Risks allocated fairly	22		40	29	29	22
Pain share gain share mechanism fair to both the client and the contractor		16	40	30	27	22
Relationships between the parties are managed	22	19	40	28	25	21
Respects for the input of the other team members		18	37	31	24	
Supply chain more closely involved	24		36	28	25	
Aim for a win / win outcome		18	36		25	
Client leads project					26	
Close supervision of the contractor and subcontractor	23					
Continuity of work for the supply chain.						

Early involvement of key members of the supply chain	21					
Efficiency in design produced						
Few to zero claims			38			
Formal quality control assurance mechanism utilised	22					
Innovation encouraged						
Long term relationships develop	24			27	23	
Open book environment	22		35		23	
Participants achieve a reasonable profit margin			36		26	21
Performance is measured using KPI's						
Regular workshops held			36	28		
Repeat business encouraged						
Subcontractors involved in core team	23		37			
Team members are allowed to develop skills and extend traditional role input						
Value engineering utilised	22					

	Corporate Affinity	Corporate Affinity	Role	Role	Role	Role
	Con	Cli	QS	PM	Oth	Eng
Aspect	Total	Total	Total	Total	Total	Total
Open dialogue environment	52	74	58	30	26	12
A common aim for all contributors	50	73	59	27	23	12
Early warning systems to identify any problems	53	71	56	29	22	11
A problem solving environment.	51	71	53	30	25	11
Environment of mutual trust	51	69	51	29	27	12
All team members contribute	51	68	54	29	23	11
Team spirit between all personnel	49	68	50	28	27	11
Understanding the other team member's roles and responsibilities	49	67	52	28	27	
Contract supporting collaboration.	49	68	56	24	24	10

Non-adversarial environment	47	70	53	29	26	10
Regular meetings between the parties (client and supply chain)	52	65	52	25	25	12
Effective information sharing	48	67		29	24	10
Risks allocated fairly	47	67	52	28	24	11
Pain share gain share mechanism fair to both the client and the contractor	47	65	52	26	24	11
Relationships between the parties are managed	47	66	50	27	24	11
Respects for the input of the other team members	48	66		27	22	11
Supply chain more closely involved	48				25	11
Aim for a win / win outcome	46		49			11
Client leads project		65				9
Close supervision of the contractor and subcontractor						
Continuity of work for the supply chain.						10
Early involvement of key members of the supply chain						9
Efficiency in design produced						9
Few to zero claims						10
Formal quality control assurance mechanism utilised						
Innovation encouraged						9
Long term relationships develop	47					11
Open book environment		65				
Participants achieve a reasonable profit margin						11
Performance is measured using KPI's						9
Regular workshops held						10
Repeat business encouraged						11
Subcontractors involved in core team						10
Team members are allowed to develop skills and extend traditional role input						9

Value engineering utilised	45					11
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	Role	Role	Role	Role	
	Des	Cli	Ed	Sol	Over all
Aspect	Total	Total	Total	Total	Total
Open dialogue environment	8	8		3	149
A common aim for all contributors		8		3	144
Early warning systems to identify any problems	8	9		3	143
A problem solving environment.	8	8	6		142
Environment of mutual trust	8	8			142
All team members contribute	8		6	3	141
Team spirit between all personnel		9		3	140
Understanding the other team member's roles and responsibilities	8		6	3	139
Contract supporting collaboration.	9	7	6		138
Non-adversarial environment					137
Regular meetings between the parties (client and supply chain)	9		6		137
Effective information sharing	8	7		3	136
Risks allocated fairly				3	136
Pain share gain share mechanism fair to both the client and the contractor		7		3	134
Relationships between the parties are managed		8		3	134
Respects for the input of the other team members	8	8			131
Supply chain more closely involved		8			129
Aim for a win / win outcome		7			126
Client leads project		9			
Close supervision of the contractor and subcontractor					
Continuity of work for the supply chain.					
Early involvement of key members of the supply chain					
Efficiency in design produced					
Few to zero claims	9				

Formal quality control assurance mechanism utilised					
Innovation encouraged					
Long term relationships develop					
Open book environment	8				
Participants achieve a reasonable profit margin	8		6	3	
Performance is measured using KPI's		7			
Regular workshops held					
Repeat business encouraged					
Subcontractors involved in core team					
Team members are allowed to develop skills and extend traditional role input					
Value engineering utilised					