

*Appendix Twenty Eight – Definitions for
Years' Experience*

1 - 3 Years

Collaboration within the UK construction industry is a non-adversarial team based environment where through the use of the correct contract, everyone understands and respects the input of others and their role and responsibilities. There is close supervision of the contractor and subcontractor. The relationships are managed with the help of regular meetings, early warning systems, open dialogue, involvement of the supply chain including early involvement of key members, a formal quality control mechanism, value engineering and risk sharing to produce an atmosphere of mutual trust where, information is shared open book accounting is used problems can be solved together and everyone contribute towards a common aim motivated by a long term relationships developing.

4 - 6 Years

Collaboration within the UK construction industry is a non-adversarial team based environment where through the use of the correct contract everyone understands and respects the input of others and their roles and responsibilities. The relationships are managed with the help of regular meetings, early warning systems and open dialogue to produce an atmosphere of mutual trust where, problems can be solved together and everyone contributes towards a common aim to ensure that everyone is a 'winner' motivated by a fair pain share gain share mechanism.

7-10 Years

Collaboration within the UK construction industry is a non-adversarial team based environment where through the use of the correct contract, subcontractors are involved in the core team, the supply chain is more closely involved and everyone understands and respects the input of others and their roles and responsibilities. The relationships are managed with the help of regular meetings and workshops, early warning systems, open dialogue and risk sharing to produce an atmosphere of mutual trust where, information is shared, open book accounting is used, problems can be solved together, there are few to zero claims and everyone contributes towards a common to ensure that everyone is a 'winner' and receives a reasonable profit motivated by a fair pain share gain share.

11-15 Years

Collaboration within the UK construction industry is a non-adversarial team based environment where through the use of the correct contract where the supply chain is involved and everyone understands and respects the input of others and their roles and responsibilities. The relationships are managed with the help of regular meetings and workshops, early warning systems, open dialogue and risk sharing to produce an atmosphere of mutual trust where, information is shared, problems can be solved together and everyone contributes towards a common aim motivated by a fair pain share gain share within a long term relationship.

15+ Years

Collaboration within the UK construction industry is a non-adversarial team based environment where through the use of the correct contract the supply chain is more closely involved and everyone understands and respects the input of others and their roles and responsibilities. . The team / project is led and managed by the client with the help of regular meetings, early warning systems, open dialogue, open book accounting and risk sharing to produce an atmosphere of mutual trust where, information is shared, problems can be solved together and there is a common aim to ensure that everyone is a 'winner' motivated by a fair pain share gain share, a reasonable profit margin within a long term relationship.