

*Appendix Thirteen – Initial Aspects  
Questionnaire*

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## Collaboration Questionnaire

The following statements have all been given as necessary aspects of collaboration within the construction industry.

Would you please categorise the following statements from essential (E) to collaboration, desirable (D) for collaboration, nice to have but not necessary (I) in collaboration or not applicable (N/A) to collaboration.

Circle your choice for each of the following.

- |    |   |   |   |   |     |
|----|---|---|---|---|-----|
| 1  | Client needs to lead a collaborative project                              | E | D | I | N/A |
| 2  | Collaboration requires less man marking<br>(overseeing)                   | E | D | I | N/A |
| 3  | Relationship management is part of<br>collaboration                       | E | D | I | N/A |
| 4  | Correct contract is important for<br>collaboration                        | E | D | I | N/A |
| 5  | Performance is measured in collaborative<br>projects                      | E | D | I | N/A |
| 6  | Open book is required for collaboration                                   | E | D | I | N/A |
| 7  | Regular meetings are a part of collaboration                              | E | D | I | N/A |
| 8  | Collaboration involves workshops  | E | D | I | N/A |
| 9  | Early warning systems are part of<br>collaboration                        | E | D | I | N/A |
| 10 | Collaborative projects requires the early<br>involvement of all personnel | E | D | I | N/A |
| 11 | Collaboration protects the profit margin of<br>parties                    | E | D | I | N/A |

12	Collaboration improves funding opportunities	E	D	I	N/A
13	Collaboration allows costs to be adjusted over time	E	D	I	N/A
14	Collaborative projects are brought in on budget	E	D	I	N/A
15	Collaboration maximises buying agreements	E	D	I	N/A
16	Gain share pain share is a part of collaboration	E	D	I	N/A
17	Collaboration projects are brought in on time	E	D	I	N/A
18	Collaboration is faster than the traditional linear procurement route	E	D	I	N/A
19	Quality control is greater in collaborative projects	E	D	I	N/A
20	Value engineering is part of collaboration	E	D	I	N/A
21	Everyone understands the other team members in a collaborative project	E	D	I	N/A
22	Collaboration requires respect for other team members	E	D	I	N/A
23	Team members have a known contractual attitude in collaboration	E	D	I	N/A
24	Collaboration requires a team spirit	E	D	I	N/A
25	All team members contribute to a collaborative project	E	D	I	N/A
26	Personnel turnover should be quite static within a collaborative project	E	D	I	N/A
27	Everyone in a collaborative project works toward the same aim	E	D	I	N/A

28	Collaboration promotes long term relationships	E	D	I	N/A
29	Collaboration allows holistic view of parties' positions	E	D	I	N/A
30	Members of a collaborative project give more than their traditional role to the	E	D	I	N/A
31	Collaboration is a non - adversarial arrangement	E	D	I	N/A
32	Trust is part of collaboration	E	D	I	N/A
33	Open dialogue is part of collaboration	E	D	I	N/A
34	Everybody is a 'winner' in collaboration	E	D	I	N/A
35	Collaboration results in few to zero claims	E	D	I	N/A
36	Subcontractor involvement is part of collaboration	E	D	I	N/A
37	Involves collaboration with supply chain	E	D	I	N/A
38	Collaboration projects should be similar in nature	E	D	I	N/A
39	Collaboration allocates risk fairly	E	D	I	N/A
40	Collaboration improves health and safety	E	D	I	N/A
41	Collaboration improves sustainability	E	D	I	N/A
42	Collaboration reduces waste	E	D	I	N/A

43	Collaboration produces efficiency in design	E	D	I	N/A
44	Collaboration allows the streamlining of common processes	E	D	I	N/A
45	Information is shared in collaborative projects	E	D	I	N/A
46	Collaboration encourages innovation	E	D	I	N/A
47	Collaboration encourages repeat business	E	D	I	N/A
48	Collaboration involves problem solving together	E	D	I	N/A

Any comments:

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For analysis purposes only could you please answer the following:

Name : .....

Role and Company: .....

Years' experience approximately in collaboration :

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